



scientaomicron

GLOBAL PRODUCT MANAGER AMBIENT PRESSURE XPS (m/f/d)

Scienta Omicron is a leading innovator in surface science and nanotechnology. At our R&D centres in Uppsala, Sweden and Taunusstein, Germany we develop and produce high-tech instruments that are sold on a global market.

We provide top instruments in electron spectroscopy, scanning probe microscopy and thin film deposition, all in ultra-high vacuum (UHV). We help our customers in the race for new unique materials and solutions, in areas like – smarter batteries, next generation electronics, quantum technologies, solar energy, intelligent sensors and advanced materials. In short, Scienta Omicron drives surface science research towards the future.

Scienta Omicron traces its origins back to the Nobel Prizes in 1981 for Electron Spectroscopy and 1986 for Scanning Probe Microscopy.

Scienta Omicron have its main sites in Uppsala, Sweden and Taunusstein, Germany, and regional offices in USA, China and Japan, generating revenue of about 30 Million Euro with 190 employees in 2023.

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WHAT IS IMPORTANT TO YOU IN YOUR JOB?

Are you interested in a unique opportunity to work at the intersection of physics/chemistry and engineering, by managing products for cutting edge research in surface science. You enjoy teamwork, communication, and supporting a global organization. You like having a broad range of tasks, big picture perspective as well as enjoy discussing technical details.

JOB DESCRIPTION & TASKS

Scienta Omicron is seeking a dynamic and results-driven Product Manager (PM) to lead our ambient pressure XPS product line.

- Market and opportunity analysis, business case creation, technology requirements, developing & implementing roadmap/strategy
- Work closely with R&D, sales, marketing, production and service
- Interface & visit customers, for technical sales support as well as understanding their future needs
- Define custom solutions together with engineering, R&D, and software teams
- Collaborate with PM across other segments for a seamless offering
- Review Technical Contracts
- Manage the product line through the product lifecycle from initial idea to end of life.
- Analyze and report product performance and apply data-driven decision making to recommend tactical operational actions
- Key success metrics include revenue growth, portfolio profitability

YOUR PROFILE

- Advanced chemistry or physics degree
- Fundamental knowledge in surface reactions, catalysis, battery chemistry, corrosion or similar
- Willingness to travel globally up to 25%
- Business fluent in written and spoken English
- Self-starter with the ability to implement plans with initiative
- Understanding of tactical aspects of revenue, market share, and margin targets.
- Strong skills in presentation and demonstration, including creation of professional and easily understood written material
- Solution orientated, entrepreneurial, hands-on mentality, with a good sense of costs and customer values
- You are either an experienced material science physicist or a senior product manager, willing to learn the other trade

MERIT IF YOU HAVE

- Experience in instrument development and photoelectron spectroscopy, ideally with background in ambient pressure XPS / APPES.
- Experience from synchrotron based research
- German/Swedish language skills

YOUR WAY INTO YOUR NEW POSITION

The position will be located in Taunusstein / Germany or Uppsala / Sweden

We are looking forward to your application. Please send it to:

recruiting@scientaomicron.com