



scientaomicron

Start as soon as possible in Taunusstein as a:

CHEMIST or PHYSICIST (m/f/d) PRODUCT MANAGEMENT WITH TECHNICAL SALES SUPPORT (AMBIENT PRESSURE PHOTOELECTRON SPECTROSCOPY)

SURFACE TECHNOLOGY

Scienta Omicron provides Nobel Prize technologies for science and industry, through innovations in Electron Spectroscopy, Scanning Probe Microscopy and Thin Film Deposition in Ultra High Vacuum. Revenue about 30 Million Euro and 190 employees in 2023.

Scienta Omicron's Materials Innovation Platform for Materials Physics and Surface Science supports researchers around the world with patented technology addressing the global race for smarter batteries, next-generation electronics, quantum technologies, solar energy, etc.

Scienta Omicron traces its origins back to the Nobel Prizes in 1981 for Electron Spectroscopy and 1986 for Scanning Probe Microscopy. Scienta Omicron is a fully owned subsidiary of Scienta Scientific AB, with main sites in Uppsala, Sweden and Taunusstein, Germany, and regional offices in USA, China and Japan.

Scienta Scientific AB develops long-term profitable technology-based niche businesses within the 20 Billion Euro Scientific Instruments for Physical Characterisation market.

WHAT IS IMPORTANT TO YOU IN YOUR JOB?

You enjoy working at the intersection of physics, chemistry and engineering. You take pride in working close to science where your work enables research on state-of-the-art surface technology for our customers. You enjoy teamwork, communication, and supporting a global organization. You like having a broad range of tasks, big picture perspective as well as enjoy discussing technical details.

YOUR TASK

- Interface with customer, sales, R&D, systems engineering, and service
- Technical sales support with customer visits and conferences
- Provide marketing material, product information, and training for sales
- Technical contact to assess customer requirements
- Define custom solutions together with engineering, R&D, and software teams
- Understand and assess market and technological requirements
- Manage the product line by driving the product lifecycle from initial idea to production and service
- Continuously improve products and processes with the production team
- Collaborate with PMs across other segments for a seamless offering

OUR BENEFITS

Start into a future with great development opportunities in a globally active company. What we offer:

- Excellent compensation
- Flexible working times
- Global travel experience
- Bike leasing

YOUR PROFILE

- Advanced chemistry or physics degree
- Fundamental knowledge in surface reactions, catalysis, battery chemistry, corrosion or similar
- Experience in instrument development and photoelectron spectroscopy, ideally with background in ambient pressure XPS
- Experience from synchrotron based research
- Business fluent in written and spoken English (additional language skills, e.g. German, are a plus)
- Strong and enthusiastic communication skills, capable of addressing a culturally diverse audience from lab technicians to directors
- Strong skills in presentation and demonstration, including creation of professional and easily understood marketing and training material
- Solution orientated, entrepreneurial, hands-on mentality, with a good sense of costs and customer values
- Team orientation and assertiveness
- Willingness to travel globally up to 25%

YOUR WAY INTO YOUR NEW POSITION

The position will be located in Taunusstein / Germany and will be legally assigned to Scienta Omicron GmbH

We are looking forward to your online application. Please send it to:

recruiting@scientaomicron.com

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