



scientiaOmicron

PHYSICIST (M/F/D) TECHNICAL SALES SUPPORT / PRODUCT MANAGEMENT SURFACE TECHNOLOGY

Sciencia Omicron provides Nobel Prize technologies for science and industry, through innovations in Electron Spectroscopy, Scanning Probe Microscopy and Thin Film Deposition in Ultra High Vacuum. Revenue 50 Million Euro and 175 employees in 2019.

Sciencia Omicron's Materials Innovation Platform for Materials Physics and Surface Science supports researchers around the world with patented technology addressing the global race for smarter batteries, next-generation electronics, quantum technologies, solar energy, etc.

Sciencia Omicron traces its origins back to the Nobel Prizes in 1981 for Electron Spectroscopy and 1986 for Scanning Probe Microscopy. Sciencia Omicron is a fully owned subsidiary of Sciencia Scientific AB, with main sites in Uppsala, Sweden and Taunusstein, Germany, and regional offices in USA, China and Japan.

Sciencia Scientific AB develops long-term profitable technology-based niche businesses within the 20 Billion Euro Scientific Instruments for Physical Characterisation market.

WHAT IS IMPORTANT TO YOU IN YOUR JOB?

Of course, the earnings have to be right, as does the chemistry in the team. But there's more: for example, satisfaction or even pride to enable research on state-of-the-art nano-technology topics with the results of your work.

YOUR TASK

Technical Sales Support for our Sales Force including customer visits

Technical contact person for customers during offer and pricing period

Development of customized solutions responsible for product definition and pricing strategy

Interface with production, R&D and Systems Engineering

Assessment and managing of customer requirements

Development of product strategy

Understanding and assessment of market and technological requirements

Managing the product offering

Provide content for marketing material

Provide up to date product information and training for sales

Input for revenue planning from a product perspective

OUR BENEFITS

Start into a future with the best development opportunities and the security of a globally active group of companies.

You will get:

- Excellent compensation
- Flexible working time
- Global travel experience
- Creative environment
- Innovative environment in an international atmosphere

YOUR PROFILE

Advanced degree in Physics

Fundamental knowledge in at least one special area in physics, UHV thin-film deposition (MBE, PLD, Sputtering) technique is desirable

Experience in a relevant field of materials science or UHV Surface Physics

Fluent in English and basic German

Strong and enthusiastic cross-cultural communication skills with diverse audiences from lab technician to director level.

Strong presentation and demonstration skills, including creation of professional and clear materials

Hands-on mentality, entrepreneurial thinking and a high degree of flexibility

Team orientation and assertiveness

Willingness to travel

For more information please visit

www.scientiaomicron.com

YOUR WAY INTO OUR COMPANY

The position will be located in Taunusstein / Germany and will be legally assigned to Sciencia Omicron GmbH

We are looking forward to your online application.

Please send it to:

recruiting@scientiaomicron.com

Sciencia Omicron GmbH

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