



Start as soon as possible in Taunusstein as a:

PHYSICIST (m/f/d) TECHNICAL SALES SUPPORT / PRODUCT MANAGEMENT

SURFACE TECHNOLOGY

Scientia Omicron provides Nobel Prize technologies for science and industry, through innovations in Electron Spectroscopy, Scanning Probe Microscopy and Thin Film Deposition in Ultra High Vacuum. Revenue about 30 Million Euro and 190 employees in 2023.

Scientia Omicron's Materials Innovation Platform for Materials Physics and Surface Science supports researchers around the world with patented technology addressing the global race for smarter batteries, next-generation electronics, quantum technologies, solar energy, etc.

Scientia Omicron traces its origins back to the Nobel Prizes in 1981 for Electron Spectroscopy and 1986 for Scanning Probe Microscopy. Scientia Omicron is a fully owned subsidiary of Scientia Scientific AB, with main sites in Uppsala, Sweden and Taunusstein, Germany, and regional offices in USA, China and Japan.

Scientia Scientific AB develops long-term profitable technology-based niche businesses within the 20 Billion Euro Scientific Instruments for Physical Characterisation market.

WHAT IS IMPORTANT TO YOU IN YOUR JOB?

You enjoy and take pride in working close to science, where your work enables research on state-of-the-art nano-technology for our customers. You enjoy teamwork, communication, and supporting globally distributed colleagues. You like to have a broad range of tasks, the big picture perspective as well as enjoy discussing technical details.

YOUR TASK

- Technical Sales Support for our Sales Force including customer visits and conferences
- Technical contact person to assess and manage customer requirements
- Development of customized solutions responsible for product definition and pricing strategy
- Interface with production, R&D and Systems Engineering
- Understanding and assessing of market and technological requirements
- Provide up to date product information, marketing material, and training for sales
- Manage the product offering in your segment including development of the product strategy
- Collaborate with PMs for other segments for a seamless offering

OUR BENEFITS

Start into a future with great development opportunities in a globally active company. What we offer:

- Excellent compensation
- Flexible working times
- Global travel experience
- Bike leasing

YOUR PROFILE

- Advanced degree in physics
- Fundamental knowledge in thin-film deposition (MBE, PLD, sputtering) is desirable
- Experience in a relevant field of material science or UHV Surface Physics
- Business fluent in written and spoken English (additional language skills - e.g. German - are a plus)
- Strong and enthusiastic communication skills, capable to address a culturally diverse audience from lab technicians to directors
- Strong presentation and demonstration skills, including creation of professional and easily understood marketing and training material
- Solution orientated, hands-on mentality, entrepreneurial thinking with a good sense of costs and customer values
- Team orientation and assertiveness
- Willingness to travel globally up to 25%

YOUR WAY INTO YOUR NEW POSITION

The position will be located in Taunusstein / Germany and will be legally assigned to Scientia Omicron GmbH

We are looking forward to your online application

Please send it to:

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